

# WATT'S UP

FEEDBACK LINE: 404-817-2352

Issue 39

An Inglett & Stubbs, LLC Publication

July, 2010

## PRESIDENTS MESSAGE

I hope this message finds everyone in good health and having a good summer. The vacation season is upon us and as you and your family begin to take your vacation trips, please remember to travel safely while enjoying the time you have with each other

Many questions have been asked about the business outlook for the balance of 2010 moving into 2011. As we predicted, 2010 has been a down year-to-date and even though our backlog continues to increase for the upcoming period, many projects are getting pushed back or delayed. The competition is strong and the jobs are sometimes hard to come by, but the big picture is still good and compared to our competition we feel we are still in a very strong position in the market. I ask you to remember that our field employees give us some of our very best marketing; you are on the frontlines in dealing with the customer and never under-estimate the important role you play in securing the next project.

In the meantime, we all continue to serve our clients with the level of professionalism and craftsmanship that they have come to expect from Inglett & Stubbs. This strong work ethic will help us be a stronger contractor as we move forward out of this economic downturn.

As the Fourth of July approaches, I ask that you continue to keep the men and women of our Armed Forces in your thoughts and prayers. Their everyday sacrifices help to preserve our way of life & freedom that we cherish so dearly.

As a reminder, this Summer is the negotiation period for the new contract for IBEW #613 members, and representatives are working diligently to establish a baseline for which the partnership between labor and management continues to generate a strong position in our industry. In these negotiations if we reach a position where a membership vote is required, I encourage everyone to exercise their rights and vote their position.

Once again, have a great, happy and safe Summer. Maybe this will be the year the Braves go back to being the

Leaders in Major League Baseball.

*Remember to always work safely whether it is at home or at work!*

Don Davidson  
President/CEO

## FEEDBACK LINE

If you have an issue you wish me to address, we have an anonymous feedback line. The phone number for the feedback line is 404-817-2352 or you can email me directly at:

[ddavidson@inglett-stubbs.com](mailto:ddavidson@inglett-stubbs.com)

Don Davidson

## NEW EMPLOYEES

Since our last newsletter there have been three additions to the Inglett & Stubbs office staff. We welcome the following new personnel to the Inglett & Stubbs team:

**Danny Giglio**-Danny joined I&S in January of 2010 after graduating from Georgia Tech with his BS in Electrical Engineering. He previously worked for Jack Cooper (I & S) during his last two summers of high school and interned with Siemens, Newcomb & Boyd, and Hood-Patterson & Dewar. Danny & the I&S softball team had a lot of fun together this spring/ summer after the team had been on a 15 year break. Danny is recruiting for next season, as the team could always use more players.

**Chris Williams** - Chris joined Inglett & Stubbs in September as our Chief Financial Officer. Chris has a long background in construction having worked many, many years with our friends at Beers Construction Company. Chris is an Auburn graduate and an Atlanta native.

**Steve Mikolaitis** - Steve joined I & S in February and is the newest addition to the Warehouse. Steve began working with Justin and brought a strong mechanical background to this warehouse position and is gearing up to lead the Warehouse in the near future.

## RETIREMENTS

Walter Dunlop  
Jack Harley



## COLE'S CORNER

The Pre-Fab operation is going well at the shop with Brent Davis and his crew. He usually averages seven apprentices on site. Brent uses lower tier apprentices to get this work done, which helps out on your job's labor rate and material handling expenses. We have also found that there is a lower amount of waste in material and less trash to handle when using Pre-Fab. We have done work for 43% of all the current jobs listed without counting the maintenance projects and special tool job numbers. I think every job could benefit from the Pre-Fab shop's labor rate and productions. This has and will continue to be important in gaining work and competing against other contractors in the Atlanta market. Brent is available to visit your job and discuss ideas and options of what makes sense to be pre-fabbed and what will not work as well. We have recently increased our warehouse capacity by 3800 square feet, so we have and need to increase the size of the Pre-Fab operation. The Pre-Fab operation has been beneficial to the jobs that have taken advantage of the opportunity. I hope that everyone would see the benefits of using Brent & his crew, allowing the Pre-Fab operation to continue to expand.

Kenny Cole

## INNOVATIONS

Last December, Brent Davis handed off his warehouse duties to Justin Carroll so that he could devote his full attention to growing the Pre-Fab operations. Justin made a one year commitment to this new role before going on to a foreman's role. He has done a great job in his warehouse leadership responsibilities and is currently training Steve Mikolaitis to assume this role on or before December 15, 2010.

Steve began in mid-March and is taking on more & more as planned, so please work with Steve so Justin can be "paroled" on time!

-Phil Huff



### NEC CORNER

#### Article 517. -Healthcare Facilities

**QUESTION: When should you use Hospital Grade MC Cable?**

**ANSWER:**

**SCOPE**

Article 517 states “the provision of this article shall apply to electrical construction & installation criteria in healthcare facilities that provide services to human beings.” This applies not only to single-function buildings but is also intended to be **individually** applied to their respective forms of occupancy within a multi-functional building.

**DEFINITION**

Healthcare Facility-Buildings or portions of buildings in which medical, dental, psychiatric, nursing, obstetrical, or surgical care is provided, including but not limited to, hospitals, nursing homes, limited care facilities, clinics, medical & dental offices, and ambulatory care centers, whether permanent or movable.

Patient Care Area- Any portion of a healthcare facility wherein patients are intending to be examined or treated.

Article 517. –Healthcare Facilities states:

Article 517.13-Grounding of receptacles and fixed electrical equipment in Patient Care areas.

(A) wiring Methods-All branch circuits serving effective ground-fault current path by installation in a metal raceway system OR a cable having a metallic armor or sheath assembly. The metal raceway system, or metallic cable armor, or sheath assembly shall itself qualify as an equipment grounding conductor in accordance with 250.110 (which is “Types of Equipment Grounding Conductors”)

(B) Insulated Equipment Grounding Conductor....The equipment grounding conductor shall be sized in accordance with table 250.122 and installed in metal raceways or as part of listed cables having a metallic armor or sheath assembly with the branch-circuit conductors supplying these receptacles or fixed equipment.

**EXCEPTION #2-** Luminaires more than 2-3 meters (7 ½ ft) above the floor and switches located outside the patient care vicinity shall be required to comply with (A) only.

-Phil Huff

### NEW JOBS

#### GSU SCIENCE PARK-7<sup>TH</sup> FLOOR

Cont: McCarthy  
Foreman: Greg Turner  
Project Mgr: Paul Haugen  
Description: A 17,000 sq. ft. training & research lab and classroom.

#### NSH CATH LAB RENOVATION

Cont: Hodges & Hicks  
Foreman: Tim Hix  
Project Mgr.: Patrick Lenz  
Description: Complete renovation of Cath lab, support space and control room at Northside Hospital. Also includes renovation of pre-op area and recovery beds along with offices & conference room

#### NOVELIS

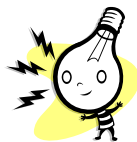
Cont: Turner Construction  
Foreman: Glenn Harrison  
Project Mgr.: Ashley Thomas  
Description: A 90,000 sq. ft. build-out of the administrative offices for an industry leader in the production of aluminum rolling and recycling

#### ADP EXPANSION

Cont: Holder  
Foreman: Van Duncan  
Project Mgr: Wayne Hale  
Description: Phase 2, UPS Power Upgrade. Addition of two Computer Substations, two UPS 4 module systems, 2 mw Cat Generator, 12 additional Power Distribution units and 40 RPP's. Also, addition of a high density hosting cluster area.

#### DENDREON

Cont: Turner  
Foreman: Ed Howell  
Project Mgr.: Robert Flowers  
Description: Dendreon is a 160K sq. ft. facility in Union City, GA that supports a 60K sq. ft. prostate cancer treatment lab.



### OTHER PROJECTS

Due to your dedication and work, we continue to obtain projects from the following clients:

- Lockheed
- Northside Forsyth Hospital
- Grady Hospital System
- Hewlett-Packard
- WellStar Healthcare System
- Piedmont Hospital
- Servcorp
- AES
- AT & T Mobility-Fayetteville
- St. Joseph's Hospital-East Cobb

### NEW JOBS (CONT)

#### COBB CEP & SURGERY

Cont: Cork Howard  
Foreman: Jeff Shelnett  
Project Mgr.: Jim Crawford  
Description: Installation of two 1500 KW Generators and Emergency Switchgear & addition of six new Operating Rooms and renovation of existing OR's.

#### QTS METRO DATA CENTER-PHASE II

Cont: JE Dunn  
Foreman: Don Whitaker  
Project Mgr.: Kevin McPherson  
Description: QTS Metro Phase II is a Data Center expansion of 125,000 sq ft of raised floor. It consists of four - 5 module UPS systems as well as sixteen - 2.5MW Generators.

#### FORT STEWART DINING

Cont: H-S Joint Venture  
Foreman: Dan Arnold  
Project Manager: Bobby Slay  
Description: 25,000 SF LEED certified Officers' Dining Hall facility.

#### TECHNICAL SERVICES

Contracts & Facilities Manager(s):

- COX ENT LAKE HEARN- Wesley Dobson
- COX ENT P'TREE DWOODY - Victor Edmunds
- COLUMBIAN CHEMICALS - Matt Lackey
- STATE FARM ISC - Steve Hood
- MEAG MAINTENANCE - Neil Riley
- ELAVON MAINTENANCE - Rodney Hoffman
- HEWLETT PACKARD - Jay Goda
- AT&T WEB HOSTING -Jeff Henson/Jack Cooper
- AT&T MOBILITY (Cingular) - Scott Lidh
- AT&T DATA CENTER - Spence Thomas
- NY LIFE DATA CENTER - Tim Morris
- ADP - ALPHARETTA - Paul Jones
- ADP - SIOUX FALLS, SD - Pat McDermott
- AT&T CAMPUS- Terry Cartledge
- FHLB-Tim Chadwick

#### ANNIVERSARIES

1<sup>st</sup> Half 2010

<u>25 Year</u>	<u>20 Year</u>
Alton O. Fowler, Jr.	Paul W. Rubelsky

<u>15 Year</u>	<u>10 Year</u>
Walter A. Dunlop	Samuel D. Henderson
Frederick Hamlin	Jason K. Hutchison
Ronald Willingham	Travis H. West

<u>5 Year</u>	
Jody P. Fox	Brian E. Irwin
Jonathan S. Jones	Michael D. Kellar
Young W. Kim	Corey F. Morris
	Rodney S. Robinson
	Ronald W. Willingham